

The Horse's Mouth

compunetics / compunetix / chorus call **UPDATE**

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sonexis



More News Less Paper.

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Chorus Call Awarded Pittsburgh Business Ethics Award



The category winners from left to right; Giorgio Coraluppi (Chorus Call), Rich Gennuso (Institute of Consultative Bioethics) and Dan Adley (KTA-Tator, Inc.).

Chorus Call is pleased to announce that it has been awarded a Pittsburgh Business Ethics Award in the large company category. The awards are designed to honor U.S. companies that demonstrate a firm commitment to ethical practices in their day-to-day operations, philosophies, and response to crises and challenges. The Pittsburgh Chapter of the Society of Financial Service Professionals has presented the awards since 2001.

Finalists for the awards are chosen through nomination and overall reputation, and are evaluated on such criteria as demonstration of executive commitment to business ethics, clear communication of ethical standards to employees, consistently high quality of products and services, and a commitment to community and charitable involvement.

As the large company category winner, Chorus Call is now eligible to move on to compete for national awards.

Chorus Call is the parent company under which Compunetix, Compunetics, and Sonexis Technology reside. All companies were established to provide only the best quality services, hardware, and software for collaboration and beyond. This unique atmosphere of teamwork and innovation allows employees to claim authorship of their work and directly contribute to the companies' success.

"Our focus and emphasis on our employees, partners, and customers has lent our business practices an authenticity that remains at the core of our mission," said Dr. Giorgio Coraluppi, President and CEO of Chorus Call. "We are honored to receive this award and look forward to remaining dedicated to the people at the heart of our operations."



Seated, left to right; Gordon Scherer, Becky Brennan, Giorgio Coraluppi, Denielle Garris, Robert Haley. Standing, left to right; Aimee Miller, Jason Leventon, Sabina Coraluppi, Jerry Pompa, Chiara Watkins.

Visit us on the Web:

www.compunetix.com www.compunetics.com www.sonexis.com www.choruscall.com

A Summit In Israel

Compunetix is pleased to announce that Veidan, a subsidiary of Cellcom and



Israel's first and largest conferencing services provider, has migrated its legacy voice conferencing platform to the latest Compunetix CONTEX Summit® system. Using the Summit, Veidan is able to upgrade its customers to the most flexible, advanced, and highest quality conferencing features, while still replicating the experience to which end users were accustomed. The award-winning Compunetix support team worked closely with Veidan staff to guarantee the service migration would be seamless to the end users. For example, the billing reports and interactive voice response menus were customized to minimize user interruptions. This deployment marks the first for Compunetix in the Israeli market.

“Veidan’s decision to choose Compunetix came after a thorough and complex RFP process,” explained Antonio Capodiec, Compunetix Senior Account Executive. “We are pleased about our new relationship and, along with Veidan, look forward to introducing new collaboration features to the Israeli market.”

“It is very satisfying to participate with Veidan’s competent and experienced team as they leverage our solutions to grow the UC market in their region,” said Gerard Pompa, Compunetix Senior Vice President and Manager of the Communications Systems Division.

To continue leading the market for conference calls among businesses in Israel, Veidan chose to change its core platform to the advanced technology provided by the American company, Compunetix.

Nir Ronen, CEO of Veidan, said, “In the world of advanced technology and in response to the changing needs of our customers, we made a smooth

transition from our audio bridge which has been serving our customers for many years. Without any disruption to ongoing operations, we updated the current functions while also making a technological leap that allows us to expand the basic services and additional services that we provide our customers.”

“After the process of defining our needs and identifying the leading suppliers in the world, we chose Compunetix as the supplier to implement our project. Compunetix’ more than forty years of experience in developing and producing conferencing systems, combined with a dedicated team who has accompanied us every step of the way, contributed to the success of the project, the realization of a new bridge, and the beginning of a new era at Veidan.”



Olympus Collaboration

Compunetix is honored to partner with UMeeting, a prestigious collaboration service provider (CSP), to bring the Summit Olympus platform to the Chinese market. UMeeting possesses the skills required to fully leverage this unprecedented platform for electronic collaboration through demonstrated expertise in the unified collaboration segment. The market-leading CSP chose to pioneer the use of this platform due to the Olympus’ support of high definition (HD) voice codecs, its nearly limitless scalability matched with voice encryption capabilities, and the ability to offer quality benchmarks above and beyond industry standards.

Following the successful integration of the Olympus, UMeeting was able to optimize many features along with further improving the stability of the platform. The offering’s strengths of anytime, anywhere, simple, and easy-to-use collaboration has further enhanced product awareness as well as brand recognition among customers. UMeeting only requires a phone, computer, or

mobile device to quickly and easily enter a call with more than 1000 participants. Practical call features such as noise reduction, automatic call recovery, conference recording, personalized greeting features, and conference lock are innovative in the market and show a customized, groundbreaking development of the teleconferencing product.

UMeeting also differentiates itself in the market with its flexible, alternative billing package setup – there is no requirement for investment in any software or hardware, no long distance roaming charges, all billing is tied to one account number, and there are no additional charges for other participants. Pricing is clear and concise, and there are a variety of customized subscription packages. Invoices are detailed and are available in real time; there are no additional charges or hidden costs.

As a service, UMeeting was the first telecommunications company to implement the “Gold” philosophy of one-on-one VIP offerings available 24x7x365. These service parameters are now the industry standard, and are widely recognized by customers. Along with the VIP offering, customers requiring special needs can have a unique assistant assigned to them to help initiate meetings and provide live support for large or important conferences. This alleviates any concerns businesses may have regarding telecommunications services.

“UMeeting is one of the most ambitious and solid providers in the Chinese collaboration market,” stated Mr. Gerard Pompa, Compunetix Senior Vice President and Communications Systems Division Manager. “It was a natural step for them to choose the Olympus for the future of their offerings to assure that they will remain as a top-ranked business today and for years ahead.”



Tech Connect



compunetix



sonexis

Why I Like Working Here

Compunetix, Chorus Call, and Sonexis hosted an exciting recruiting event with the Pittsburgh Technology Council. The event was uniquely designed to offer potential candidates a behind-the-scenes look at the cultures of the companies and to provide an opportunity to meet with a variety of employees and hiring managers.

Knowing that our employees are our best spokespeople, we asked a few of them to explain why the visiting candidates might want to return. Here's what they had to say:

“There are several things I like about working at Compunetix. First of all, as an engineer I get to apply my skills at all stages of product development – from initial concept, through hardware and software design, prototyping, and ultimately fielding new products. It’s rewarding to see product development from beginning to end, and the variety keeps the job interesting. Second, working in the Federal Systems Division allows me to be involved with projects that contribute to national security, which is a source of motivation and pride. Lastly, I feel Compunetix has a sincere commitment to its employees, allowing tight-knit teams to flourish and accomplish good work on interesting projects.”

“Making a living is one thing; making a difference is another. In my five years at Compunetix, I’ve found that the most satisfying work is found in working as part of a team, on big ideas, using next generation technology, in order to make a real difference in the world. At Compunetix, we solve tough problems, together. We push each other to become better versions of ourselves, because we want our product to be best. At the end of the day, the best thing about working at Compunetix is knowing your work contributed to the safety and security of

real people. It made the communication of new ideas possible. It connected people. That’s something special.”

“I am one of those lucky people that loves my job. This place is special, filled with good people who care. We do good work. I appreciate how all of us here at Chorus Call strive to treat our customers well. We work together to take the best care of our customers and that earns their trust and loyalty. Chorus Call team members take pride in what they do and it shows. I am happy to be a part of this organization, doing our part every day, to make sure that the important job of providing excellent customer service remains our focus in all that we do.”

“I would say what makes Chorus Call a great place to work is the people.”

“Chorus Call allows me to work in an environment that makes me feel that I am helping the organization grow. I can make the sales and we all work together to execute the process.”

“I’ve noticed that unlike any other organization I have been a part of, we have a truly strong supportive culture. One that offers mutual support, promotes trust, and rewards employees’ efforts, and ensures that employees know their work is meaningful. People inherently want to be challenged so they can continually grow and learn new skills. Great companies expect their employees to rise to challenges and be completely engaged. Chorus Call is certainly one of those great companies.”



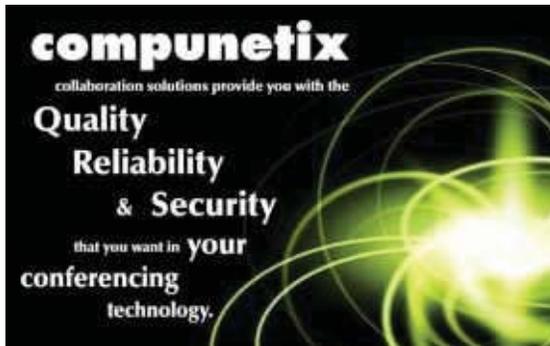
Pittsburgh Technology Council





Business Integration

Compunetix is excited to announce the release of a robust and full-featured integration between the CONTEX Summit® or Summit Olympus™ UC platform and Microsoft® Skype for Business solutions. Meeting organizers, enterprises and end-users no longer have to choose the widely deployed and recognized Skype for Business solution at the expense of voice quality or scalability. Users may now initiate high quality HD voice calls – point-to-point or multipoint – easily from their Skype chat window or contact list with just a few clicks. As an added benefit, Compunetix voice platforms can support both IP and traditional PSTN connections, enabling all participants to join a Summit/Olympus + Skype for Business call – not just those using a Skype IP client.



This new integration offers the ability to leverage the outstanding features of Skype for Business – such as chat, presence, access to Microsoft Outlook contacts, mobility and the broad Skype familiarity – together with the Summit Olympus’ high definition voice, hybrid call support, *0 operator assistance, recording capabilities, hosted UC resources, and immense scalability. While Skype for Business implementations typically limit the enterprise to 250 voice participants or less, users of the Summit Olympus + Skype for Business integration receive the benefit of scaling audio participants into the thousands. Summit Olympus patented technology provides full processing capability to every voice

connection, resulting in the world’s most natural sounding audio conference.

“Compunetix is always researching and integrating with the best and most ubiquitous offerings in the UC space,” explained Mr. Gerard Pompa, Compunetix Senior Vice President and Communications Systems Division Manager. “Our Summit Olympus + Skype for Business integration is another step in allowing enterprises and service providers the choice to engineer their offerings in a strategic manner utilizing an array of best-of-breed solutions.”



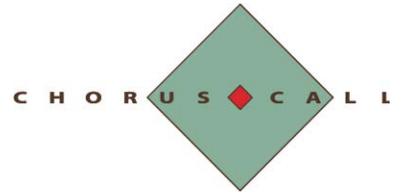
Save The Date

Plan to join us on **July 30th** from noon until 7:00 for the annual company picnic at Monroeville Community Park. We hope you and your family will enjoy fun summer activities and delicious food with friends . . . both old and new. Please keep in mind, this is a non-smoking event.

And



It’s never too soon to mark your calendar for more fun! Look forward to celebrating the 2016 holiday season on December 10th. Details will follow.



Our Customers Say It Best:

That was extremely smooth and stress free. Best call yet in terms of logistics. Thanks again.

- Director

Thank you so much Gary for the outstanding job you did. Greatly appreciate your professionalism. It is always so easy to work with your team at Chorus Call. Love you guys!

- Client Services

A great big “Kudos” to Chorus Call for executing a perfect conference call today and making sure everything went smoothly! We here at the NAIC appreciate all your hard work and effort each and every day to make sure our conference calls go off without a hitch. Please congratulate Dave London’s team for a job well done for me. Thanks again for all you do for the NAIC! We appreciate Chorus Call’s hard-working and amazing team of professionals. Thank you for taking such very good care of our account!!!!

- CFM

Everything went as perfect as it could have. Chris was nothing short of awesome!

- Multimedia User Services Specialist

Everyone was thrilled with the service; you knocked every single one out of the park.

- Financial Analyst

Thank you so much for the outstanding job you did. Greatly appreciate your professionalism. It is always so easy to work with your team at Chorus Call. Love you guys!

- Client Services

Everything went great!! Please know that Andrew our operator rocked! He totally made our first solo call a success! Thanks!!!

- Executive Assistant

Thank you to the Chorus Call team for making this an incredibly successful event! We look forward to working with you again in the future!

- Director of Education Programs

compunetics

excellence, measured in microns.

Validated by IPC

Compunetics is pleased to announce that it has been awarded an IPC-6012/600 Qualified Manufacturers Listing (QML) from IPC's Validation Services. IPC is a global industry association dedicated to the competitive excellence of all facets of the electronics industry. The certification marks Compunetics as the first company to attain the highest standards of circuit board manufacturing quality; this assures a consistently reliable end product for its customers. The testing process involves passing a three-day, on-site audit by Validation Services, and requires board coupon testing every quarter along with passing periodic factory audits.



IPC-6012, Qualification and Performance Specification for Rigid Printed Boards, covers qualification and performance of rigid printed boards, including single-sided, double-sided, with or without plated-through holes, multi-layer with or without blind/buried vias and metal core boards. It addresses final finish and surface plating coating requirements conductors, holes/vias, frequency of acceptance testing and quality conformance as well as electrical, mechanical, and environmental requirements. Compunetics can now be found on IPC's Qualified Product Listing database at www.ipcvalidation.org.

"Receiving this certification demonstrates our commitment to industry-leading engineering and manufacturing standards," said Dr. Pierluigi Benci, Compunetics General Manager. "It is the Compunetics legacy to continue providing customized and

reliable boards, and we are proud to be the first recipient of this new and valuable certification process."

"We are pleased to be able to name Compunetics among the recognized and decorated companies on IPC's listing," said Mr. Randy Cherry, IPC Director of Validation Services. "Compunetics has differentiated itself from the competition by becoming part of IPC's global network of trusted industry sources."

Uncommon Recognition

Compunetics Quality Assurance Inspector, Tom Knight, has achieved something relatively rare. He is now recognized by the American Society for Quality as a "Certified Quality Inspector". On Saturday, March 5th, he journeyed to a test center in Harmarville to take the four-hour CQI exam. Tom had spent the preceding eleven months in preparation, refining his knowledge and experience in quality systems, documentation, applied mathematics and statistics, and measurement tools and techniques.

After a tense, ten-day wait by Tom and his colleagues, the word came that he had passed. Only a distinct minority of candidates have passed the American Society for Quality's semi-annual exam,

Congratulations, Tom!

Did you know?

The Arduino Microcontroller circuit board, a popular open-source hardware module, is indirectly named after King Arduin of Italy—who ruled Italy briefly between 1002-1004 CE.



Congratulations!

To **Linda and David Wright (InComm)** on the birth of their son, Owen Francis, born February 2, 2016.



To **Tianshu and Yao Li (CSD)** on the birth of their son, Evan Tianyao, born February 12, 2016.

To **Melody and Josh Obusek (Sonexis)** on the birth of their daughter, Charlotte Diaz, born February 13, 2016.

To **Jessica and Matthew Dudik (PCB)** on the birth of their daughter, Katherine Rae, born February 20, 2016.

To **Mairobys Socorro and Andres Lopez (CSD)** on the birth of their daughter, Adriana Isabella, born May 2, 2016.



To **Alice Mantovaneli (Chorus Call SA)** and **Javier Solar** on their marriage, February 27, 2016.

To **Astrid Scherer (Chorus Call Germany)** on her promotion to General Manager.

To **Claudia Gruppioni (Chorus Call Canada)** on her promotion to General Manager.



To **Tamara Alippi (Chorus Call SA)** on her promotion to Sales Manager.

To **Greg Nesbitt (CSD)** on his promotion to Director of Customer Service.



History Corner



Membership: Fifty Years Later

President and CEO, Giorgio Coraluppi, recently passed a milestone of 50 years of membership in the Institute of Electrical and Electronics Engineers (IEEE). IEEE is the world's largest technical professional organization dedicated to advancing technology for the benefit of humanity. This is a magnificent accomplishment and the members of the Executive Committee of the Pittsburgh Section of IEEE recognized him for it.

A special awards ceremony was held as part of the annual IEEE Pittsburgh Section History & Awards Dinner at The University Club on the campus of the University of Pittsburgh. Dr. Coraluppi is shown here, proudly holding the award.



Good Luck, Bill!

On March 31, 2015, after 21+ years at Compunetix, Bill Voltz retired from his position as Director of Customer Service. Bill was presented with a plaque, inscribed with the following heartfelt message:

In appreciation for over twenty-one years of service. Best wishes as you pursue your retirement dreams.

We all thank Bill for his many great accomplishments and wish him a happy retirement as he enjoys time with his family and catches up on his reading.



Pittsburgh Marathon 2016



Runners, kneeling from left to right: Angela Eagle, Laura Wonderling, Emily O'Toole, Ed May. Standing, from left to right: Jerry Pompa, Ben Krokosky, Scott Stern, Josh Zueger, Jason Lemak, Brian Ciarimboli, Liz Lyons and Craig Codeluppi.



Did you know?

Myrmecology is the branch of entomology focused on the scientific study of those uninvited picnic guests - - - ants!



Welcome New Employees



Long Cheng
Software Engineer
Reports to Alan Himes
BS Info Technology & Management
Univ of Intl Business and Econ, China

Sandilya Jandhyala
Software Test Engineer
Reports to Leo Sutton
MS Electrical Engineering
State University of New York at Buffalo

Diane Magin
Account Manager
Reports to Jon Hamrahi
Master of Business Administration
State University of New York at Buffalo

Eric McAlpine
Software Engineer
Reports to Tony Grieco
BS Computer Science
Slippery Rock University

Richard Plum
Systems Analyst
Reports to Alan Himes
BS Music Business
Full Sail University

Peter Rodrigues
Web/WordPress Developer
Reports to Michael Palguta
BA Digital Media Arts
Duquesne University

Daniel Tauche
Customer Service Engineer
Reports to Matt Zofchak
BS Electrical Engineering
The Pennsylvania State University

Sundar Venkatesh
Software Engineer
Reports to Bill Ohnhaus
MS Electrical & Computer Engineering
University of Florida



Yedes Adou
Environmental Compliance Specialist
Reports to Jake Kurnot
PhD Environmental Engineering
Kyoto University, Japan



USA
Gail Flower
Conference Specialist
Reports to David London
BA English
The College of Wooster

Kim Kuruc
Accountant/IT Liaison
Reports to Andrew Webber
BS Information Sciences & Technology
Penn State University

Luke Mesing
Media Applications Coordinator
Reports to David Thomas
BS Web Development
Thiel College

Nick Tamasy
Software Engineer
Reports to Joe Heuler
BS Applied Mathematics
University of Pittsburgh

Adam Warburton
Software Engineer
Reports to Joe Heuler
BS Computing and Information Science
Saint Vincent College

InComm
Daryn Gluck
Conference Specialist
Reports to David Wright

Adrianna Walker
Conference Specialist
Reports to David Wright
BA Literature
Ramapo College of New Jersey

Australia
Lucy Perkins
Audio Sales Manager

Haiche Deukker
Operations

India
Rayomand Chivalwala
Conference Specialist

Janis Correia
Conference Specialist

Diksha Dange
Reservation Specialist

Shaikh Raihan Iqbal
Executive-Technical and Infrastructure

Vaibhav Jangam
Collections Executive

Germany
Jasmin Ismael
Conference Specialist

Greece
Apostolos Diavolitsis
Media Services/Software Development

Italy
Maria Ravera
Conference Specialist/Sales Assistant

Lorenzo Tortorici
Account Executive

South Africa
Tyrel Govender
Customer Service Manager

Switzerland
Sarah Moretto
Conference Specialist

Welcome Back!

Tom Altmeyer
Embedded Software Manager, VSD
Reports to Jim Klueber

Did you know?

Typically, web conferences are for groups of 10 or fewer people, and 'webinars' are for larger groups.



**A Closer Look At
Gerald Glatz**

This month marks Gerald Glatz's 18th anniversary with Compunetics. As a Project Manager, Gerry offers guidance in the layup/pressing operation of the Printed Circuit Boards (PCB) Division and is responsible for the production of printed circuit boards meeting varied customer requirements. One of his recent accomplishments was to implement the use of Ormet sintering paste. He has managed production of PCBs providing qualified status to 31032 specifications and UL registration. Gerry considers the variety of planning, process improvement, interaction with customers and hands-on work to be the highlights of his position.

Gerry's a true Pittsburgher! Since receiving his Mechanical Engineering degree from Carnegie Mellon University, Gerry has proudly made the 'Burgh his home. Prior to joining Compunetics, he worked at Texas Instruments, Westinghouse and Berry Metal Company in Harmony, PA.

Gerry used to play a lot of basketball. Occasionally he still does but, much of his time is now spent working around the house (a two-story addition) or in activities with his wife Debbie and four children; two Penn State grads, one starting at UVA this Fall and a junior at North Hills High School. "This year," he says smiling, "They are ALL home for the summer!!!!"

Gerry's colleagues might be surprised to learn that, for last nine months, the Glatz family has been hosting a 17-year-old foreign exchange student from Germany while she attends high school with his younger children. He smiles again, "It has been a learning experience for everyone".



**Please Let Us
Know!**

Did you get married? Welcome a child? Win a professional award? If you have exciting news to share, please let us know. Send your good news to:

aimee.miller@compunetix.com

Be sure to look in every issue of The Horse's Mouth for exciting announcements.



Referral Bonus

Great employees know other great employees, so tell your friends!

All employees are encouraged to refer qualified applicants for employment. Nearly every open position is eligible for the referral bonus. A successful referral could earn you \$500 - \$4,000!

There is no limit to the number of referrals an employee may submit, subject to the program guidelines. See details posted in company common areas or contact the HR department.



Did you know?

In 2005, to halt an editing war, Wikipedia had to temporarily ban all IP addresses belonging to the US Congress.



The Flags of Chorus Call



The Horse's Mouth is published by **compunetix, compunetics, sonexis** and chorus call for the benefit of its employees and friends.

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